

## New procedure when invoicing film releases

As of 1st July 2009 NCB will no longer invoice new film releases until we have received proper documentation on the music content (music cue sheets etc), which you – under the Standard Contract – are obliged to submit.

Interest will be charged from the release date until we have received the documentation from you. Consequently, it is for your own sake very important that new releases and their music content are registered on time.

## Registration of Blue-Ray

As from this reporting period the new Blu-Ray formats will be registered in NCB's systems as follows:

BRF – Blu-Ray feature film  
BRU – Blu-Ray light entertainment  
BRA – Blu Ray audiovisual album  
BVA – Blu-Ray discmusic product album  
BVC – Blu-Ray discmusic product compilation  
BVM – Blu-Ray discmusic product maxi-single  
BVS – Blu-Ray discmusic product single

## New version of Webcover

NCB launched in July a new version of NCB's online registration system Webcover. The update is the first since Webcover was introduced in 2006.

We have improved the functionality and design and corrected reported errors.

We trust that this will make Webcover easier to use and that it may also encourage more of you to use Webcover.

Next month NCB will follow up on the use of Webcover – so if you need help or have any questions, then it is a good opportunity to raise them.

### Advantages of using Webcover

- You do not have to gather your registrations but can report as new productions are released.
- You save time - eg. by reissues, since you can reuse the information already available in the system.
- You always have an overview of what you have reported, which makes it easier when you need to check your sales report.
- You have free access to all information on recorded music.

## NCB reorganised

On 1 September our department "Standard Agreements" merged with online and foreign receipts departments in a new department called "Operations". Operations consists of 14 employees who handle all operational functions in relation to registration, distribution and licensing.

Sales and marketing activities, conclusion of agreement and fixing tariff rates will take place in a new department called "Market"

which works closely with "Operations". Martin Westermann is key account manager in Market, with special emphasis on standard contracts.

You can read more about the reorganisation at this link:

[www.ncb.dk/english/00/myheder.html](http://www.ncb.dk/english/00/myheder.html)

The reorganisation of NCB will not affect your contact with NCB or your daily work with NCB in any way.

## Deceased



Our beloved colleague, **Gunnar Hovgård**, died from cancer in June 2009.

We miss him very much.

# OutNow

## The Calendar

- **In mid-December 2009**  
Distribution to NCB members of royalties from the first half of 2009
- **Early January 2010**  
We send you sales file covering the second half of 2009
- **Early February 2010**  
You complete the sales details and return the file to us

## Do you know ...

- © Sales of digital products increased in 2008 by almost 90% (IFPI's yearbook for 2008)
- © **Håkan Hildingsson** has been appointed new Market Director from mid-October 2009. Håkan is 35 years old and lives in Malmö.
- © **Christian Schmidt Klyhn** is our new Deputy CEO and responsible for NCB's strategy and business development. Christian has been with NCB since February 2009.